

Tierra Verde Business Partnership
Statement of Income & Expenses - Last Fiscal Year
 October 2015 through September 2016

| | General Operations | Business Promotion | Car Show | Oktoberfest | Christmas Tree | Unclassified | TOTAL |
|---|--------------------|--------------------|----------|-------------|----------------|--------------|-----------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| Membership Dues | 3,950.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 3,950.00 |
| Business Promotion Services | 0.00 | 8,776.51 | 0.00 | 0.00 | 0.00 | 0.00 | 8,776.51 |
| Special Events Contributions | | | | | | | |
| Car Show | 0.00 | 0.00 | 6,240.00 | 0.00 | 0.00 | 0.00 | 6,240.00 |
| Oktoberfest | 0.00 | 0.00 | 0.00 | 5,191.45 | 0.00 | 0.00 | 5,191.45 |
| Total Special Events Contributions | 0.00 | 0.00 | 6,240.00 | 5,191.45 | 0.00 | 0.00 | 11,431.45 |
| Special Events Activities | | | | | | | |
| Special Events Sales | | | | | | | |
| 50 / 50 Raffle | 0.00 | 0.00 | 875.00 | 512.00 | 674.00 | 0.00 | 2,061.00 |
| Dunk Tank | 0.00 | 0.00 | 0.00 | 553.00 | 0.00 | 0.00 | 553.00 |
| Food Trucks | 0.00 | 0.00 | 0.00 | 175.00 | 0.00 | 0.00 | 175.00 |
| Silent Auction | 0.00 | 0.00 | 1,673.00 | 2,220.00 | 1,135.00 | 0.00 | 5,028.00 |
| Table Sponsor | 0.00 | 0.00 | 0.00 | 800.00 | 0.00 | 0.00 | 800.00 |
| T Shirt Sales | 0.00 | 0.00 | 170.00 | 0.00 | 0.00 | 0.00 | 170.00 |
| Vendor Sales | 0.00 | 0.00 | 0.00 | 937.50 | 325.00 | 0.00 | 1,262.50 |
| Total Special Events Sales | 0.00 | 0.00 | 2,718.00 | 5,197.50 | 2,134.00 | 0.00 | 10,049.50 |
| Total Special Events Activities | 0.00 | 0.00 | 2,718.00 | 5,197.50 | 2,134.00 | 0.00 | 10,049.50 |
| Total Income | 3,950.00 | 8,776.51 | 8,958.00 | 10,388.95 | 2,134.00 | 0.00 | 34,207.46 |
| Gross Profit | 3,950.00 | 8,776.51 | 8,958.00 | 10,388.95 | 2,134.00 | 0.00 | 34,207.46 |
| Expense | | | | | | | |
| Advertising & Promotion | 0.00 | 1,890.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,890.00 |
| Bank and Credit Card Charges | | | | | | | |
| IPN Fees | 0.50 | 20.66 | 33.45 | 63.74 | 56.02 | 0.00 | 174.37 |
| Bank and Credit Card Charges - Other | 96.30 | 0.00 | 1.49 | 38.84 | -20.00 | 64.99 | 181.62 |
| Total Bank and Credit Card Charges | 96.80 | 20.66 | 34.94 | 102.58 | 36.02 | 64.99 | 355.99 |
| Computer & Internet | 451.06 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 451.06 |
| Business Registration Fees | 61.25 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 61.25 |
| Charitable Contributions | 0.00 | 0.00 | 3,000.00 | 3,000.00 | 2,000.00 | 0.00 | 8,000.00 |
| Dues & Subscriptions | 300.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 300.00 |
| Equip Rental and Maintenance | 0.00 | 0.00 | 0.00 | 1,140.71 | 0.00 | 0.00 | 1,140.71 |
| Insurance - Liability, D and O | 744.00 | 0.00 | 0.00 | 0.00 | 177.28 | 0.00 | 921.28 |
| Musical Entertainment | 200.00 | 0.00 | 500.00 | 2,575.00 | 0.00 | 0.00 | 3,275.00 |
| IPN Fees | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Office Expense | | | | | | | |
| Printing and Copying | 661.92 | 0.00 | 137.47 | 0.00 | 19.81 | 0.00 | 819.20 |
| Office Expense - Other | 175.74 | 118.52 | 0.00 | 287.61 | 43.77 | 0.00 | 625.64 |
| Total Office Expense | 837.66 | 118.52 | 137.47 | 287.61 | 63.58 | 0.00 | 1,444.84 |
| Outside Contract Services | 0.00 | 0.00 | 363.80 | 507.20 | 0.00 | 0.00 | 871.00 |
| Postage, Mailing Service | 72.71 | 1,626.88 | 0.00 | 0.00 | 0.00 | 0.00 | 1,699.59 |
| Printing & Reproduction | | | | | | | |
| T - Shirts | 0.00 | 0.00 | 1,586.81 | 0.00 | 0.00 | 0.00 | 1,586.81 |
| Trophies | 0.00 | 0.00 | 849.59 | 0.00 | 0.00 | 0.00 | 849.59 |
| Printing & Reproduction - Other | 91.25 | 6,321.42 | 409.81 | 1,069.55 | 0.00 | 0.00 | 7,892.03 |

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Accrual Basis

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|---------------------------------|--------------------|--------------------|-----------------|-----------------|----------------|---------------|-----------------|
| Total Printing & Reproduction | 91.25 | 6,321.42 | 2,846.21 | 1,069.55 | 0.00 | 0.00 | 10,328.43 |
| Travel and Meetings | | | | | | | |
| Conference, Convention, Meeting | 950.00 | 300.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,250.00 |
| Travel and Meetings - Other | 141.96 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 141.96 |
| Total Travel and Meetings | 1,091.96 | 300.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,391.96 |
| Website | 30.34 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 30.34 |
| Total Expense | 3,977.03 | 10,277.48 | 6,882.42 | 8,682.65 | 2,276.88 | 64.99 | 32,161.45 |
| Net Ordinary Income | -27.03 | -1,500.97 | 2,075.58 | 1,706.30 | -142.88 | -64.99 | 2,046.01 |
| Other Income/Expense | | | | | | | |
| Other Income | | | | | | | |
| Investments | | | | | | | |
| Interest-Savings, Short-term CD | 9.94 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 9.94 |
| Total Investments | 9.94 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 9.94 |
| Total Other Income | 9.94 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 9.94 |
| Net Other Income | 9.94 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 9.94 |
| Net Income | <u>-17.09</u> | <u>-1,500.97</u> | <u>2,075.58</u> | <u>1,706.30</u> | <u>-142.88</u> | <u>-64.99</u> | <u>2,055.95</u> |